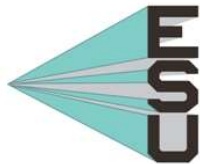


Electric Sales Unlimited

Manufacturers Terms



Electric Sales Unlimited
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Bridgeport Fittings

- Minimum order – \$100
- UPS shipments are collect
- All Air shipments are collect
- Prepaid requirement – \$2,000
- Payment terms – 2% 10th prox, net 30th
- Factory cut off time
 - Air shipments – 9:00AM PST (no exceptions)

Cantex

- Minimum order – \$250
- Minimum order for air shipments – \$150
- Prepaid – CONDUIT ONLY (Full Lifts only) – \$25,000
- Prepaid – FITTINGS ONLY \$2,500
- Stock shipments must meet the individual prepaid pipe and fittings terms listed above
- Direct job shipments may be a combination of pipe and fittings to acquire a prepaid shipment at \$25,000
- Payment terms – 2% 10th, net 30th
- Factory cut off time
 - UPS – 10:00AM PT

Cerrowire

- Order Minimum: 1,000 Product Pounds
- Cut and Parallel Changes: \$40/leg
 - 4 Conductor Parallel of 500MCM is \$160; 1 Cut of 500MCM is \$40
- 5,000 lbs. Freight allowed
- Payment terms – 2% 10, net 30 prox

Champion Fiberglass

- Minimum order \$100
- Freight Allowed orders are allowed to a destination in the continental USA.
- Prepaid freight terms are as follows:
 - \$35,000 Conduit
 - \$10,000 Elbows and Fittings
 - \$5,000 Strut & Channel Fittings

Conduit Pipe Products

- Minimum order \$150
- Full Freight Allowed (except Alaska and Hawaii) – \$1,750
- Payment terms – 2% 10 days, net 30 days

C-Port

- Minimum order – \$1,000, otherwise a \$100 fee will be added
- \$2,500 Freight allowed
- No same day shipping, California stock ships the following day if PO is placed by 10AM PST
- Discount is 1% net 10

Electri-Flex

- Minimum order – \$300
- Freight allowed – \$1,500

Enduro

- Minimum order – \$150
- Never freight allowed
- Same day shipping if order placed before 10AM PST
- No invoice discounts

GE Current – Lamps

- Payment terms 2% 15th prox
- Minimum order – \$1,000
- \$75 small order fee will be applied to orders below minimum
- Prepaid – \$1,000

G-Strut

- Minimum order
 - Strut – 1 bundle
 - Accessories – \$150
- Prepaid Freight
 - Strut – \$5000
 - Accessories – \$2500
- Payment Terms 2% net 30 days

Hubbell Acme

- Minimum order - \$150 (Waived for UPS\FedEx next day collect with account numbers – MUST BE COLLECT)
- Minimum Will Call order – \$100
- Prepaid requirement \$1,500 (includes drop ships)
- Factory cut off time
 - UPS Red – 7:30AM PST
 - UPS Blue – 9:00AM PST

Hubbell Wiegmann

- No minimum order
- Prepaid requirements – \$2,000
- Payment terms – 2% 10th prox, net 25th
- Return Policy
 - No more than 18 months from time of purchase / No wireway
 - No more than 5% of previous year of sales
 - 25% restock fee applies
- Cut off time – 12:00PM PST

iToolco

- Payment Terms – Net 30 of invoice date
- Prepaid requirements – \$2,500 minimum order for stocking distributors.
 - \$20,000 for non-stocking distributors
- All air freight charges are the responsibility of the distributor
- Drop shipments to end user or non-stocking distributor – additional 10% charge will be added

Legrand Cablofil/PW

- Minimum order for Freight Allowed – \$7,000

Legrand Connectrac

- No minimum order
- Always freight allowed except a 5% fee on orders under \$2,500 Min \$50 fee
- No same day shipping
- No invoice discounts

Legrand OnQ and Pass & Seymour Legrand

- Prepaid Requirements
 - Cornerstone 100% committed customers - \$750
 - Cornerstone customers - \$1,250
 - Non-Cornerstone customers - \$2,500
- All air shipments must be received by 10:00 AM for SC, 11:00 AM for CA shipments

Legrand Wiremold

- No minimum order
- Prepaid requirements – \$1,250
- Same-day air shipment cut-off times:
 - From California is 12 PM
 - From South Carolina is 12 PM

Littelfuse

- Minimum order – \$200 waived for **Next Day Air Only, Collect**
- Freight allowed FUSES ONLY – \$500
- Freight allowed RELAYS ONLY - \$2,500
- Payment terms – 2% 10th, net 25th
- All air shipments must be received by 11:00AM PST

LS Cable and System USA (formerly Superior Essex Energy)

- Minimum order - \$1,000
- Freight Allowed over 5,000 lbs. (Continental US)
- Terms – Net 30

NSI

- Minimum order \$100
- Prepaid requirements - \$250
- Cut off time 10:30 PM PST

Nucor - Republic Conduit

- Payment terms – 45 days net
- Minimum order – \$250
- Prepaid requirements – 6,000 lbs. or three (3) lifts

Priority Wire & Cable

- No Minimum order (Grounding rods must be purchased in bundles of 10 pcs.)
- \$3,000.00 Combo Program for Prepaid Freight.
 - Please call ESU for additional Freight Terms
- Payment Terms – Net 30 Days

Remke

- Minimum order – \$100
 - \$25 small order fee will be applied to orders below \$200
- UPS shipments are collect
- All Air shipments are collect
- Prepaid requirement – \$500
- Payment terms – 2% 10th prox, net 30th
- Factory cut off time
 - Air shipments – 9:00AM PST (no exceptions)

Robroy

- Minimum order – \$250
 - Only waived for UPS air shipments with job name listed.
- Prepaid requirements – \$7,500
- All factory backorders will ship at customer's expense unless prepaid freight terms apply
- Payment terms – 1% 10th, net 25th
- Cut off time – 9:00 AM PST

Stahlin

- Minimum order – \$300 – **waived for UPS Red drop ship orders only**
- Prepaid requirements – \$3,000
- Non-Stocking distributors (75x) must always pay freight
- Payment terms – 1% 10th prox, net 25th
- Cut off time – 11:00 AM PST